



**Easter
Seals**TM

Nova Scotia



**EASTER SEALS
NOVA SCOTIA
ANNUAL REPORT**

2015-16

MESSAGE FROM THE CHAIR

For an organization which turned 85 years young in 2016, the past year was one of continued growth and achievement. The Changing Lives Major Gifts committee, chaired this year by Barry Saunders, continues its strong fundraising, increasing major gift donations by 40% year over year. This support allows us to expand our reach both in terms of programs offered and in the numbers of people served. We finish the year well-positioned for new challenges and expanded opportunities to support our clients.

Last year, board membership evolved with the retirement of Bob Steeves (13 years of service), Terry Gardiner (9 years), and DJ French (1 year). We also gained strong leadership with the additions of new board members Mark Hobbs and Diana Burns.

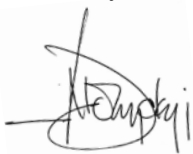
We extend a very special thank you to Bob for being our longest-serving Board Director, and for being so instrumental in our growth and the multiple transitions we experienced. His work and devotion leaves an indelible mark on Easter Seals Nova Scotia. Bob contributed in many roles, including: Board Chair from 2004-2008; Chair of the Governance and Audit Committees; most recently as Treasurer; and for several years as our representative on the Board of Easter Seals Canada. In recognition of Bob's significant and ongoing contribution, we welcome Bob as an Honorary Member of Easter Seals Nova Scotia.

Additionally, we thank and recognize Terry for his dedication and contributions from 2006, which included chairing the Development and Changing Lives committees (both roles vital to growing our fundraising capacity), and serving on the Executive Committee from 2008. Thanks, too, to DJ for his support and sponsorship of our KartBahn 250 event for two consecutive years. We wish you all well in your endeavors, and we welcome Mark and Diana to their seats at the Easter Seals Nova Scotia board table.

As we look to the year ahead, we turn our focus more intently to increasing the general awareness of Easter Seals Nova Scotia and our dedicated work in the community. For a charitable organization that was formed in 1931, we are challenged with low general public awareness of what Easter Seals stands for, and how we now support people with both physical and intellectual disabilities. This is in part due to the several name changes we have undergone from the founding of the Nova Scotia Society for the Care of Crippled Children, to the Canadian Rehabilitation Council for the Disabled (1964), to the Abilities Foundation (1985), and finally to Easter Seals Nova Scotia (2008). We will focus on consolidating our brand and raising awareness with targeted campaigns. If we can succeed in making our voice heard, we will continue to grow and expand our efforts to promote mobility, inclusion and independence for persons with disabilities.

The Board of Directors looks forward to these new challenges, and to expanding our sphere of influence and work on behalf of Nova Scotians with disabilities. We continue to have confidence in the management team and strategy in place to lead Easter Seals Nova Scotia to these new heights. Thank you to every one of our staff, supporters, clients, donors, volunteers, partners, and board members for helping us get there.

Sincerely,



Adriana Dolnycky

Chair of the Board – Easter Seals Nova Scotia

ON THE COVER: Easter Seals Nova Scotia Ambassador Sonya Demone hits the runway in our inclusive fashion show at an Evening with Easter Seals and Camp Tidnish camper Brooklyn Launt.

THE CEO'S MESSAGE

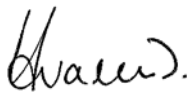
To everyone who participates in and supports our programs for Nova Scotians with disabilities, thank you for making 2015-16 a terrific year for our organization! Whether you're one of our charity's clients, supporters, partners, donors, staff, or volunteers, thank you. Our work is only possible through your collective effort, time, and talent. Last year we directly helped more than 2,700 Nova Scotians living with a disability, and by extension, we helped thousands more by enabling a loved one or a friend to access one of our programs.

Last year we were thrilled to forge new community partnerships that led directly to the creation or growth of new programs like I Can Bike and Tetra. Our I Can Bike camp, in collaboration with I Can Shine, enabled more than 20 children with autism, Down syndrome, or intellectual delays to learn to ride a bicycle independently. Our inclusion of the Halifax chapter of Tetra in our roster of equipment programs means we can support the mobility needs of more people through the design of innovative and customized assistive devices. Additionally, new alliances with organizations such as the Society for American Wines, Canadian Tire JumpStart, and the Atlantic Division of Canoe/Kayak Canada were created, and these alliances will elevate our fundraising and community engagement activities in 2016-17.

Last summer 254 children, youth, and adults from across Nova Scotia came to our Camp Tidnish to enjoy a fully accessible camping experience, the second consecutive year we've welcomed more campers with disabilities. Improvements to the camp property were made, including the creation of a new arts and crafts room, and the establishment of a Health Lodge, so Camp Tidnish campers can receive medical care in an appropriate and private setting.

Easter Seals Nova Scotia helped more Nova Scotians access life-changing mobility equipment and assistive devices last year, and we also made strides in growing employment opportunities for adults with disabilities. 14 per cent of our clients at New Leaf Enterprises secured work placements in the Halifax area, an increase over last year, and we've further diversified our social enterprise products. Our development team has also been hard at work. It grew our Changing Lives major gifts program to new heights last year, and found ways to reduce the expense of hosting fundraising events. We're presenting a small budget surplus for fiscal year 2015-16.

Thank you for supporting our mission of promoting mobility, inclusion, and independence, and please read this Annual Report to learn more about how we helped Nova Scotians with disabilities last year!



Henk van Leeuwen
President & CEO
Easter Seals Nova Scotia



"It was the moment when I realized the experiences I was given there could define my own potential and my own path in life. Easter Seals was the first organization which challenged us to do things you'd never experienced before. It impacted my ability to make decisions going forward, and has a lot to do with my choice to start my own business, my choice to go to university, to play in sports despite having a physical disability."

MARK HOBBS

Easter Seals Nova Scotia board member,
on attending an Easter Seals
camp as a child

**Inclusion,
mobility, and
independence
for
Nova Scotians
with
disabilities.**

PROGRAM HIGHLIGHTS

We are a registered charity and provincial organization dedicated to a mission of mobility, inclusion, and independence. In 2015-16, more than 2,700 children, youth, and adults with disabilities participated in or benefitted directly from Easter Seals Nova Scotia's programs. By extension, we helped several thousand other Nova Scotians: people who contacted us for assistance or information, or others whose loved ones were able to access one of our programs.

"At Camp Tidnish, people come with all levels of ability, but when you get to camp everyone is equal. There are many kids like me who would never have the camping experience if it wasn't for Camp Tidnish. This is why I think it's important to tell people about Easter Seals."

KIERA SPARKS LUCAS
ESNS Ambassador



THANK YOU, AMBASSADORS!

Kiera Sparks Lucas and Sonya Demone have both been outstanding – and busy – ambassadors for Easter Seals Nova Scotia! Kiera attends Auburn Drive High School in Cole Harbour, and attends our barrier-free Camp Tidnish. Sonya lives independently in Halifax, and is a client of our New Leaf Enterprises skills training program.

During the past year, Kiera and Sonya have been busy educating the public about our work and about our programs. This has included meeting with Nova Scotia Premier Stephen McNeil, serving as fabulous models in our inclusive fashion show (that's Sonya on the runway on the cover of this report!) at our Evening with Easter Seals, helping out at many of our fundraising events, visiting students, and participating in our Open House. Thank you Kiera and Sonya for serving as such exceptional spokes-people for Easter Seals Nova Scotia!

"[Camp Tidnish] is life-changing, because for the past two years, for the first time since Thomas was born, we've discovered that we can step away, and he'll be ok, and that's a huge thing, for a mom, with a child with complex special needs. When we came to pick him up, I thought he'd just be desperate to see us, and he was just calm and full of smiles."

ROBERT & STEPHANIE STRANG

Parents of Camp Tidnish
camper Thomas Strang

"I do not worry about that child from the time I leave. I know that she's happy, I know she's well taken care of – because when we come to get her, she's very happy to see us, but very angry to go, she doesn't want to leave! It's huge for us because we have a little boy as well who's six years old, and this allows us to spend time with him, maybe doing stuff we normally can't do. Easter Seals Nova Scotia and Camp Tidnish are amazing. Try it!"

HEATHER LAUNT

Mother of Camp Tidnish
camper Brooklyn Launt

2015 CAMP HIGHLIGHTS

Last summer we experienced another jump in campership, as 254 children, youth, and adults with physical or intellectual disabilities from across Nova Scotia enjoyed a fully-accessible week-long camp session at Camp Tidnish! Our camp is located 20 minutes outside of Amherst, NS.

We thank our friends and partners at the Rotary Club of Amherst for their generous support! In 2015, they helped create a new standalone Health Lodge so our campers can receive medical care in an appropriate and private setting. Rotary is also helping us prepare for the installation of a new accessible dock on the Tidnish River in 2016, so we can grow our adaptive canoe / kayak program.

Our barrier-free camp is a special place which provides a unique opportunity for Nova Scotians with disabilities to forge lifelong friendships, enjoy some independence from their families, and grow their confidence and self-esteem. A big thank you to Camp Director Patti Sampson and the entire camp team for your hard work and dedication in 2015! And congratulations to Patti for receiving a well-deserved Canadian Camping Association Award of Excellence!



Camp Tidnish camper Annie Peck with counsellor Alysha Canning.

"I'm a former camper, and now a camp counsellor, and I kind of opened the door for other people so that they can become former campers and counsellors too. What I love about Camp Tidnish is just the people that come here, they make the camp – all the counsellors, all the campers, all the staff. If it wasn't for them, I wouldn't be standing right here."

MATT WALSH



Matt Walsh – former Camp Tidnish camper, and in 2015, camp counsellor



FAST FACTS

Campers we hosted:

254	239	217
in 2015	in 2014	in 2013

In 2015, we dropped our camper registration fee from \$625 to \$600.

In 2016, Camp Tidnish will launch a new accessible dock for our adaptive canoe / kayak program!

"I got my first ever pay cheque, from the Benjamin Moore paint store! I'm so excited, and so pumped!"

MICHELLE WILSON

Working part-time at a Halifax Benjamin Moore paint store.

SKILLS TRAINING & EMPLOYMENT

Our New Leaf Enterprises program helped 41 clients with the goal of supporting their personal development and employment and career aspirations. In 2015-16, 14 per cent of our clients secured paid work placements in the Halifax area, an increase from 10 per cent over the previous year. We thank all of our staff and clients who've worked so hard in growing our Supported Employment Program! Our goal is to ensure more Nova Scotians with disabilities are included in the workforce!

We thank businesses and community leaders who've hired our clients during the past year, including Benjamin Moore, the Nova Scotia government (Executive Council), the Canada Games Centre, and Advanced Screen Printing!



JOE HICKLING

began a new part-time job at the Premier's Office in the spring.

Cheryl Tucker, Manager of Executive Council Operations says "we are very lucky to have Joe with us and his 'can do' attitude is amazing."

Here's Nova Scotia Premier Stephen McNeil welcoming Joe to work.

Michelle Wilson & store owner Paul Susnis

SOCIAL ENTERPRISE

Our kitchen and catering service had another productive year, as it filled nearly \$97,000 of catering orders from Halifax customers. We also enjoyed a \$15,000 increase in our New Leaf café sales (\$212,000 for the year). We thank our program partners for hosting our cafés – these include O'Regan's Automotive, Shannex, and Capital Health. These training locations are a huge help in enabling our clients to acquire work skills and to be included in their community.

Our team has worked hard to expand and diversify our social enterprise. We're using recycled wood pallets to build bird houses, clocks, and seasonal signs. We also make healthy, homemade dog treats, and are producing candles.

Thanks to everyone who ordered our baking, catering or other products! Your order supports inclusion and independence for Nova Scotians with disabilities! We thank our Executive Director of New Leaf Enterprises, Veronica Dale, and the entire team for their leadership, dedication, and support they provide our clients.

Job coach
Carlton McDonald
with Jennifer Davis



Randy Kerr and
Jaxom Mason
on the birdfeeder
assembly line!



Sibel Toprak packaging our delicious cookies!



FAST FACTS

\$96,000

in catering sales!

\$212,000

in Café sales! (up by \$15,000)

Work Placements

Three new paid work placements
for our clients!

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INCLUSIVE SPORTS

Our Take Part programs enable Nova Scotians with disabilities to participate in sports and active living.

I CAN BIKE

22 children with autism, Down syndrome, or intellectual delays participated in our first I Can Bike camp, a program to help riders learn how to ride a bicycle independently!



"I Can Bike was unbelievable. We'd been waiting for a camp like this. I told Parker he can teach his younger brother to bike now."

IILYA NEILSEN
father of I Can Bike rider Parker



BOCCIA

We support the Boccia Association of Nova Scotia and its players who compete in the precision ball sport related to lawn bowling. Congratulations to Penny Kitchen and Jennica Gagne who travelled across the country to represent Nova Scotia at the 2016 Canadian Boccia Championships held in Surrey, British Columbia. The two athletes brought home bronze medals in the pairs division and played strong games in the individual division! Congratulations as well to sport assistants Breann Gillis and Krista Gagne, and coach Jim Gagne.

SLEDGE HOCKEY

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Halifax Recreation partnered with us again to deliver our sixth season of "Learn to Sledge." Sledge hockey is a winter sport which enables children with disabilities to take to the ice and participate in a Canadian pastime, and learn the fundamentals of shooting, scoring, and teamwork!



"Kids with disabilities don't see themselves as being different, we do."

BERNIE VAN DONINCK
father of
Learn to Sledge player Cooper

WHEELCHAIRS & MOBILITY EQUIPMENT

We help Nova Scotians access wheelchairs, assistive devices, and other mobility equipment. We partner with the Nova Scotia Department of Community Services to provide wheelchairs to low-income clients, and through our fundraising, we help many more children, youth, and adults with disabilities. In 2015-16, we supported the wheelchair and mobility equipment needs of 1,602 people. Thank you Faye Joudrey and Amanda McCulloch, who support and facilitate all of our equipment and inclusive sport programs!

"I was fortunate to receive a walker and a bath tub lift. These will greatly assist me with improving my accessibility and independence in my home and in the community. Due to arthritis I often have difficulties walking or standing without support. These two aids provide me with confidence, security, and independence."

JOYCE STEVENS
Port Williams, NS



"Deliah received her first wheelchair from Easter Seals Nova Scotia when she was five years old, and has since received another at age ten. Being able to access the wheelchair program through Easter Seals has given our family the freedom to go safely to more places. It's made life easier for our entire family and has brought Deliah a lot of happiness! When Deliah's in her wheelchair, we can go anywhere!"

TRACY HEAD
Mother of Deliah,
Glace Bay



FAST FACTS

174 Nova Scotians
received new wheelchairs.

1,010 people
had their wheelchairs repaired.

418 people
were served through our
assistive devices and refurbished
equipment programs.

POLIO NOVA SCOTIA

Easter Seals Nova Scotia serves as a community resource for polio survivors in our province. There are 187 people who belong to Polio Nova Scotia, and we help produce and distribute its newsletter to members. In the 1930s, Easter Seals was instrumental in providing assistance and expertise for those Canadians – and their families – affected by a polio outbreak. Post-polio survivors continue to rely on Easter Seals Nova Scotia for information and resources.



All aboard!
Camp Tidnish campers
enjoying a tour
of the Tidnish River
last summer!

DISABILITY TRAVEL CARDS

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We continue to offer and promote the Disability Travel Card program. It provides free travel for support persons accompanying a person with a disability when travelling with Marine Atlantic ferries, Via Rail, Greyhound Bus or the Motor Coach Companies of Canada. 27 Nova Scotians accessed this card in 2015-16.



ACCESS 2 ENTERTAINMENT

Easter Seals supports access to community events, entertainment, and culture for persons with disabilities. Last year, 465 Nova Scotians took advantage of our Access 2 Entertainment program and purchased an Access card. The Access program enables cardholders to visit and participate in entertainment activities with an attendant, such as Cineplex theatres, museums, and other venues. When someone presents their card, their attendant receives free admission.

EASTER SEALS MONTH

The month of March is when our charity traditionally elevates awareness of our work in support of Nova Scotians with disabilities, to thank and acknowledge our community partners, supporters, and donors, and to launch our annual fundraising campaign. We thank everyone who supported our programs, made a donation, or who took the time to learn about our mission of promoting mobility, inclusion, and independence! We thank the Halifax Regional Municipality and the Province of Nova Scotia for making Easter Seals Month proclamations!

Premier Stephen McNeil signs the Nova Scotia government's Easter Seals Month declaration with Easter Seals NS CEO Henk van Leeuwen



Easter Seals Nova Scotia Ambassador Sonya Demone and Kari Paattinen of New Leaf Enterprises greeted 100 people who came to our Open House in March! Thanks to all of our supporters, partners, and friends who dropped by!



Each year Mic Mac Mall is a huge help to Easter Seals Nova Scotia by hosting Bunnyland. Families get their picture taken with the Easter Bunny, with proceeds going to our programs. Thanks, Matthew Maxwell, for helping out!



Carla McNutt works with our New Leaf Enterprises program, and raised funds for Drop Zone. Here's a view of her coming down from inside an 1801 Hollis Street office!



In September, brave rappellers descended from the roof of 1801 Hollis Street in Halifax and collectively raised \$69,000! (And no one quite does our Drop Zone event like Joy Galloway Jones, AKA Captain Canada!)

CHANGING LIVES

Last year was the second year of our Changing Lives major gifts program, and this program continues to grow in support of our programs for Nova Scotians with disabilities. Changing Lives raised \$256,306 in 2015-16 (compared to \$182,379 in 2014-15). Additionally, pledge commitments of \$275,000 were realized over the next two years.

Easter Seals Nova Scotia sincerely thanks all individuals, foundations, and businesses who made a generous gift to Changing Lives and invested in our programs and services. We also thank our board members Terry Gardiner and Barry Saunders for their leadership in chairing our major gifts program.

AN EVENING WITH EASTER SEALS

Our Ambassadors Kiera Sparks Lucas and Sonya Demone owned the runway at our inclusive fashion show at The Westin Nova Scotian in March. We thank Nova Scotia designer and entrepreneur Lisa Drader-Murphy for producing the fashion show, and musical guests The Stanfields for their headline performance! Thank you to everyone who purchased a table or a ticket, or sponsored our event. We appreciate Harding Medical's signature sponsorship of the gala. Through your contributions, we raised \$58,000 for our programs!



Kiera and her mother, Michelle, rocking the runway at the gala!



The checkered flag!

THE KARTBAHN 250

Several teams battled it out on the indoor track at Kartbahn Racing in Halifax for our go-kart relay checkered flag! Congrats to the fastest team, Brian MacDonald's "MacDonald's Maniacs" from Antigonish, and to the top fundraising team, Archway Insurance! The Kartbahn 250 raised nearly \$19,000, and we thank Aston Hill for its event sponsorship!

Congrats, MacDonald's Maniacs!



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PAPER EGGS

Our spring Paper Eggs campaign raised more than \$43,000! Customers purchased our \$2 dollar eggs at several Nova Scotia retailers. Lawtons Drugs is our largest supporter of Paper Eggs; hundreds of Lawtons staff at stores across the province did a terrific job in engaging their customers in our story of mobility, inclusion, and independence! Fabricville, Booster Juice, and the Bargain Shop also participated in the campaign, and we thank all of these fine businesses for their support!

This Booster Juice store at Halifax International Airport went all out on Paper Eggs!



Congratulations to the Lawtons New Waterford store, which saw the highest store increase in Paper Egg sales over last year!



BUNNYLAND

We thank everyone who hopped over to Mic Mac Mall in Dartmouth to meet the Easter Bunny! This year's Bunnyland raised \$14,000. We thank our partners at Mic Mac Mall for once again playing host, to our wonderful volunteers who donned the bunny costume and worked the photo booth, and to everyone who came to get a picture taken with our furry friend!

Thank you Chuck Ormiston and Ashley Maltais, representing the New Leaf Enterprises team, for helping out with Bunnyland!



VOLUNTEERS

We simply cannot perform our work without the time, talent, and expertise of our volunteers. We thank everyone who served as a volunteer Director of the Board of Easter Seals Nova Scotia last year: Adriana Dolnyckyj (our Chair), Joan MacLeod, Mary Ellen Byrne, Diana Burns, Conrad Coughlan, Stephen Maltby, Brian Tapper, Sarah Flynn, Sean Murphy, Mark Hobbs, and Gina McFetridge. We offer a special thank you to those board members who've served us so selflessly for so many years, and are stepping down from the board this year. Barry Saunders, Bob Steeves, Terry Gardiner, DJ French and John Corney – thank you for your service and your generous support of Easter Seals Nova Scotia.

SUPPORTER OF THE YEAR

In December, we recognized Debby Chipman as our 2015 Supporter of the Year. In September 2015, Debby and her team raised approximately \$11,000 for our Drop Zone event. Debby is our longest-serving Drop Zone participant, and during the past several years, she and her teams have raised nearly \$25,000 for our barrier-free programs. Debby is a truly exceptional volunteer who never ceases to inspire with her generosity, enthusiasm, and support. Thank you, Debby!

Debby on the roof of 1801 Hollis Street, departure point for her many 23-storey Drop Zone descents!



Dozens of volunteers helped us 'spot' our riders in our first ever I Can Bike camp last summer! Thanks so much for your help, and for keeping up with our participants!



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THANK YOU

To all of our clients for participating in our programs, and to your families and friends who trust us to deliver our services with care and professionalism. Thank you for reminding us that we have much further to go in building an inclusive and accessible Nova Scotia.

To our volunteer Directors of the Board, for your time, talent, support, guidance, and governance. We thank all of our volunteers who help us with our mission of mobility, inclusion, and independence. We cannot provide our programs and services without you.

To our incredible staff – your dedication to our clients and programs continues to inspire.

To our program partners – the Nova Scotia Department of Community Services, Capital Health, Directions Council, Halifax Recreation, The Rotary Club of Amherst, Canadian Tire Jump Start, I Can Shine, O'Regan's Automotive, Shannex, Polio Nova Scotia, Hockey Nova Scotia, the Boccia Association of Nova Scotia, Ability Starts Here, Lisa Drader-Murphy, the IWK Health Centre, Tetra, and our community's health professionals.

To everyone who made a donation to our charity, or who sponsored one of our events. Our 2015-16 event and program sponsors included Harding Medical, Lawtons, the GoodLife Kids Foundation, Archway Insurance, Aston Hill Asset Management, Atlantic Digital, the Halifax Port Authority, CREIT, Clearwater Seafoods, TD Wealth, CIBC Wood Gundy, Scotiabank, Mic Mac Mall, the Air Canada Foundation, CTV / Bell Media, Colour, Ground Sound, the Westin Nova Scotian, Wilsons Home Heating, Booster Juice, and The Bargain! Shop.

To businesses and organizations who initiated or hosted their own fundraising campaigns or events for us, such as the Halifax International Airport Authority, Century 21 Trident Realty, CGI, NSLC, and the Friends of We Care Foundation.

To our Ambassadors, Kiera Sparks Lucas and Sonya Demone. Thanks for spreading the word about Easter Seals Nova Scotia!

To all of our champions and storytellers. Every one of you who shares your story or testimonial of access, overcoming barriers, or finding inclusion and independence through our programs is our ambassador, and we appreciate your help.

To our 2015 Supporter of the Year, Debby Chipman.

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The Goodlife Kids Foundation supported our Learn to Sledge hockey program with this generous gift!



TREASURER'S REPORT

Easter Seals Nova Scotia's financial statements for the fiscal year ending March 31, 2016 have received a clean audit opinion, which is a testament to our continued focus on operational and fiscal responsibility.

We ended the fiscal year with a surplus of \$52,324, which can be attributed to prudent financial management (actual expenditures for the year came in under budget by \$257,570), and a strong fundraising performance where major gifts received during the year increased by \$73,927 compared to the previous fiscal year.

The last two fiscal years and their surplus budgets have demonstrated we have met the challenges of supporting the organization so it can sustain and grow its programs for Nova Scotians with disabilities. Our work ahead includes continuously managing our costs.

The Changing Lives major gifts program also continues to remain a priority for 2016-17 and beyond, as our fundraising culture transitions and evolves to focus on major gifts while reducing our reliance on annual fundraising events. A small surplus is forecast for the upcoming fiscal year, and we are all working hard to make this a reality.

On behalf of the Board, I extend much appreciation to our dedicated staff, compassionate volunteers, as well as responsive donors, sponsors, partners and government funders for helping us create a society inclusive of individuals with disabilities.

Respectfully,



Diana Burns – Treasurer
Easter Seals Nova Scotia

AUDITED FINANCIAL STATEMENTS

PricewaterhouseCoopers has audited the consolidated General Fund and Reserve Fund financial position at March 31, 2016, and the consolidated statements of Revenue and Expenditures and cash flows for the year then ended.

The Consolidated Statement of Financial Position and Consolidated Statement of Revenue and Expenditures from the audited financial reports are included in this annual report. Complete copies of the audited financial statements with the auditor's report and notes are available by contacting the Easter Seals Nova Scotia office.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2016

	General fund \$	Reserve fund \$	2016 Total \$	2015 Total \$
Assets				
Current assets				
Cash (notes 8 and 9)	46,796	3,228	50,024	30,462
Accounts receivable	455,235	—	455,235	366,012
Due from the Reserve Fund	3,987	—	3,987	5,137
Inventory	14,529	—	14,529	16,540
Prepaid expenses	46,294	—	46,294	41,363
Marketable securities – Wheelchair Recycling Program, at market (note 10)	327,405	—	327,405	285,632
	894,246	3,228	897,474	745,146
Portfolio investments – at market value (notes 2(f), 3, 5 and 9)	5,000	232,064	237,064	226,729
Property, plant and equipment (note 4)	3,678	—	3,678	7,596
	902,924	235,292	1,138,216	979,471
Liabilities and fund balance				
Current liabilities				
Bank indebtedness (note 5)	194,295	—	194,295	176,493
Accounts payables and accrued liabilities	549,495	—	549,495	433,894
Due to the General Fund	—	3,987	3,987	5,137
Deferred revenue (note 6)	62,261	—	62,261	38,301
Wheelchair Recycling Program (note 10)	327,405	—	327,405	285,632
Term debt (note 13)	—	—	—	100,000
	1,133,456	3,987	1,137,443	1,039,457

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2016 CONT.

	General fund \$	Reserve fund \$	2016 Total \$	2015 Total \$
Assets				
Camp Tidnish Fund (note 8)	21,682	—	21,682	13,092
Elizabeth & Forest Fyfe Award Fund (note 9)	5,120	—	5,120	5,275
	1,160,258	3,987	1,164,245	1,057,824
Net Assets				
Investment in property, plant and equipment	2,758	—	2,758	(75,522)
Unrestricted – General Fund	(260,092)	—	(260,092)	(233,801)
Internally restricted – Reserve Fund	—	231,305	231,305	230,970
	(257,334)	231,305	(26,029)	(78,353)
	902,924	235,292	1,138,216	979,471
Commitments (note 14)				

The Friends of We Care Foundation held a bowling challenge for us in Halifax and raised more than \$5,000 for our programs! Our Ambassador Sonya accepts the cheque!



CONSOLIDATED STATEMENT OF REVENUE AND EXPENDITURES MARCH 31, 2016

	General Fund \$	Reserve Fund \$	2016 Total \$	2015 Total \$
Revenue				
Special events	188,622	—	188,622	273,913
Campaigns	364,748	—	364,748	324,480
Planned Giving	51,534	—	51,534	5,177
Camp Tidnish	171,034	—	171,034	167,246
Take PART	10,227	—	10,227	2,793
New Leaf Enterprises	920,036	—	920,036	910,114
Community Client Services and Polio Support	340	—	340	315
Wheelchair Recycling Program (note 10)	1,598,153	—	1,598,153	1,529,474
Assistive Devices	10,708	—	10,708	13,280
Investment income	6	5,380	5,386	7,226
Other income	430	—	430	520
	3,315,838	5,380	3,321,218	3,234,538
Expenditures				
Administration	64,294	—	64,294	69,645
Programs				
Assistive Devices	61,989	—	61,989	48,592
Camp Tidnish	281,864	—	281,864	219,924
Community Client Services and Polio Support	15,611	—	15,611	15,397
Wheelchair Recycling Program (note 10)	1,598,153	—	1,598,153	1,529,474
Take PART	37,962	—	37,962	30,248
New Leaf Enterprises	886,424	—	886,424	854,421
Development	242,011	—	242,011	292,522
Fund-raising (Easter Seals, Easter Seals Drop Zone, Kartbahn 250, Easter Seals Gala and Easter Seals Month Events)	80,026	—	80,026	100,026
Other amortization	895	—	895	975
	3,269,229	—	3,269,229	3,161,224

CONSOLIDATED STATEMENT OF REVENUES & EXPENDITURES AS AT MARCH 31, 2016 CONT.

	General Fund \$	Reserve Fund \$	2016 Total \$	2015 Total \$
Excess of revenue over expenditures before change in fair value of investments	46,609	5,380	51,989	73,314
Net change in realized and unrealized gain (loss) on investments	—	335	335	(306)
Excess of revenue over expenditures and change in fair value of investments for the year	46,609	5,715	52,324	73,008

"Camp Tidnish is the best camp in the world. I love it. I'm going to go until I'm too old. And when I'm too old, I'm probably still going to show up."



In February 2016, we lost a member of the Easter Seals family. Our team was extremely saddened by the news of Kyla Young's passing. Kyla was from Cole Harbour, and she was 19 years old. Kyla served as our Ambassador for several years, and last represented us at our Evening with Easter Seals event in March of 2015. Camp Tidnish was a huge part of her life, and she was an energetic advocate and spokesperson for camp.

This picture was taken of Kyla at Camp Tidnish in 2012.