



**Easter  
Seals**

TM

Nova Scotia



**EASTER SEALS  
NOVA SCOTIA  
ANNUAL REPORT**

2016-17

# MESSAGE FROM THE CHAIR

On behalf of the Board of Directors, we thank you for your support in 2016-17. We had another very successful year because of the amazing commitment of volunteers, donors, sponsors, partners, and of course, our Easter Seals' team.

This year marks the final year of our three-year strategic plan, and we complete it meeting the vast majority of our ambitious goals under the five pillars of Awareness, Advocacy, Program Excellence, Financial Well-Being and Organizational Effectiveness. As you read this report you will find tangible evidence of our achievements in these areas. We are eager to re-envision where we might go from here.

In the past year, retiring from the Board were Barry Saunders, Past Chair with 11 years of service, and John Corney with 7 years of service. Both Barry and John continued in 2016-17 to serve on the Changing Lives committee, with Barry assuming the Chair role. Barry also served on the Board of Easter Seals Canada for several years during his tenure. We thank them for their many years of devotion and diligent work, and wish them well in their endeavors.

It has been a privilege to work with Board members who so aptly exemplify a notably strong passion and dedication for our cause, and with such diversity of skill sets and backgrounds. We are very proud to include former Easter Seals' clients in our ranks. Diversity of thought and experience are crucial to constructive debate, independence, and delivery of quality governance.

We look forward to continuing our mission of eliminating barriers to work and play and inspiring and supporting the aspirations of Nova Scotians with disabilities.

Sincerely,



**Adriana Dolnycky**

Chair of the Board – Easter Seals Nova Scotia

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## BOARD MEMBERS WHO CONTRIBUTED TO EASTER SEALS' SUCCESS IN 2016-17 INCLUDE:

Adriana Dolnycky [Chair], DesignThinkers Group Canada  
Joan MacLeod [1st Vice Chair], Halifax Port Authority  
Mary Ellen Byrne [2nd Vice Chair], TD Wealth  
Diana Burns [Treasurer], Emergency Medical Care Inc.  
Gina McFetridge, Archway Insurance  
Stephen Maltby, CIBC Wood Gundy  
Sarah Flynn, Colour

Mark Hobbs, Fundmetric  
Julie Robinson, McInnes Cooper  
Marakesh MacLauchlan, Scotiabank  
Michelle Mahoney, Dalhousie University  
Sean Murphy, Murphy Business Atlantic  
Conrad Coughlan, ATL-REFAC Ltd.  
Brian Tapper, QEII NS Rehabilitation Hospital

**ON THE COVER:** Camper Charlotte MacDonald enjoys the pontoon boat ride at Camp Tidnish & New Leaf Trainee Jamesina Johnson is shown playing bocchia.

# THE PRESIDENT'S MESSAGE

To everyone who participates in and supports our programs for Nova Scotians with disabilities, thank you for making 2016-17 a terrific year for our organization! Easter Seals Nova Scotia helped Nova Scotians access life-changing mobility equipment and assistive devices last year, and we also made strides in growing employment opportunities for adults with disabilities. More of our clients at New Leaf Enterprises secured work placements in the Halifax area, and we added a Job Coach position with the New Leaf team.

2016 was a very successful year for our fully accessible Camp Tidnish outside of Amherst, Nova Scotia. Last summer, 270 children, youth, and adults from across Nova Scotia came to our Camp Tidnish to enjoy a fully accessible camping experience, and for the third consecutive year we've welcomed more campers with disabilities. We've experienced a 25 per cent growth in camper numbers during the past four years, and we're happy to be able to provide this barrier-free camping experience to more Nova Scotians. With the support of our partners from the Rotary Club of Amherst, Intact Insurance, and the Government of Canada, we launched a new accessible dock at Camp Tidnish last summer. The dock will allow more campers with disabilities to safely access boating, canoeing, and kayaking on the Tidnish River.

Last year we were thrilled to create a new partnership, with The Canadian Council on Rehabilitation and Work (CCRW), which will lead to employment opportunities for Halifax-area youth with disabilities. The CCRW's "Youth the Future" program began in early 2017, and its team is supporting the program's first cohort of youth in developing job search, interview, and career skills. We can't wait to hear about the first success stories of these youth finding employment.

In 2016-17 we experienced a significant increase in the number of clients to whom we were able to provide new wheelchairs, repairs to equipment and inquiries about our programs and services. More than 300 Nova Scotians received new or refurbished wheelchairs, 1144 clients had repairs made to their wheelchairs and over 11,000 phone calls were received allowing us to provide advice and referrals to other resources for Nova Scotians with disabilities.

Our development team has also been busy with our Changing Lives major gifts program, and continues to find ways to reduce the expense of hosting fundraising events. We partnered with the California Wine Institute, the US Consulate, and the Society for American Wines to host the California Wine Fair, a chance for wine enthusiasts to taste premium wines in support of our programs. Our Drop Zone and Kartbahn Racing events were both very successful and fun experiences for our supporters.

Thank you for supporting our mission of promoting mobility, inclusion, and independence, and please read this Annual Report to learn more about how we helped Nova Scotians with disabilities last year!



**John MacDonald**  
Interim President & CEO





"Easter Seals Nova Scotia is such a great cause because they help people in Nova Scotia with disabilities and I am a person with a disability. Camp Tidnish is one of the many programs that Easter Seals Nova Scotia supports. I've personally benefited from Camp Tidnish - I went to camp for nine years! The best time of my life was spent at camp. Camp Tidnish, to me, is a place where people who have any kind of a disability can come together and be accepted. I am who I am today because of Camp Tidnish. It is the most amazing place."

**MICHELLE MAHONEY**

former Camp Tidnish camper & now Program  
& Alumni Secretary and Website Manager,  
School of Occupational Therapy,  
Dalhousie University, & Easter Seals  
Nova Scotia Board Member

# PROGRAM HIGHLIGHTS

## OUR AMBASSADORS KIERA SPARKS LUCAS AND SONYA DEMONE.

Kiera Sparks Lucas is in her second year as our Provincial Easter Seals Ambassador and is currently in grade 11 at Auburn Drive High School. Kiera continues to bring awareness about accessibility, inclusivity and acceptance for youth like her, speaking at engagements over the last year like the Century 21 golf tournament that helped raise money to support Easter Seals programs, and at the opening for the new Canoe Kayak program at Camp Tidnish in August which allows people of all ability's to be able to canoe and kayak. Kiera has Cerebral Palsy and uses a cane and walker to get around. This past summer was Kiera's 3rd summer at Camp Tidnish. Her favorite part of Camp Tidnish is making great friends and being able to be independent.



Sonya Demone has served as our Provincial Easter Seals Ambassador as well for the past two years. Sonya's message is that we are all unique and have special abilities to share, and we should be accepted for all that we are. Sonya represented Easter Seals Nova Scotia at many engagements over the past year, including speaking at events like our Steele Ford Cheque Presentation and the Friends of We Care Bowling event, providing information and onsite tours of Easter Seals' offices, and helping out at various fundraisers. Thank you to both of our amazing Ambassadors for everything they do in spreading the message about the programs and services of Easter Seals Nova Scotia.





"When I first got there, (Camp Tidnish) I was a bit nervous, but everyone was so friendly and the camp is really nice. I met a girl who had been to camp before and we were best friends all week."

CAMPER MEGAN DEVINE



# 2016 CAMP HIGHLIGHTS

Located 20 minutes outside of Amherst, NS Our barrier-free Camp Tidnish is a special place which provides a unique opportunity for Nova Scotians with disabilities to forge lifelong friendships, enjoy some independence from their families, and grow their confidence and self-esteem. Many thanks to the Amherst Rotary Club, our facility partner for your generous support and to President Ron Wilson and Rotary Director Bob Janes for your leadership.

We experienced another increase in campership last summer, as 270 children, youth, and adults with physical or intellectual disabilities from across Nova Scotia enjoyed a fully-accessible week-long camp session at Camp Tidnish! An increase of more than 24% over the past four years. We were also able to reduce registration fees again this year from \$600 to \$575 per week.

With the help of several funding partners we were able to install a new accessible dock on the Tidnish River in 2016 to support our adaptive canoe/kayak program. Thank you to Amherst Rotary, Archway Insurance, Intact Insurance and the Government of Canada for your contribution to the program.

We thank 2016 Camp Director Patti Sampson and the entire camp team for your hard work and dedication. In January we hired Steven McCluskey as our new Camp Director. Welcome aboard Steven!

"I've learned that I can do a lot more than I thought I could. Each year I come into it feeling a bit more confident. I think initially you come into camp and you're like 'oh, I can't wait to change people's lives', but it's more, as you spend more time here, it's more we're just people working with people, and if it's anything, I'm the one who is learning more".

**NATALIE BAGLOLE**  
Counsellor



## FAST FACTS

Campers we hosted:

<b>270</b>	<b>254</b>	<b>239</b>	<b>217</b>
in 2016	in 2015	in 2014	in 2013

24% increase in the past 4 years.

.....

In 2017, we dropped our camper registration fee from \$600 to \$575. Over 8% in 2 years.

In 2016, Camp Tidnish launched our new adaptive canoe/kayak program!

Heat pumps were installed in all camper cabins and "The Beehive" to take the chill off on those cool mornings and provide cooling comfort on those hot days!!

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# SKILLS TRAINING & EMPLOYMENT

Our New Leaf Enterprises program helped over 40 clients with the goal of supporting their personal development and employment and career aspirations. In 2016-17, 21 per cent of our clients secured paid work placements in the Halifax area, an increase of 50% over the previous year. Hours of paid employment have quadrupled. We thank all of our staff and clients who've worked so hard in growing our Supported Employment Program! Our goal is to ensure more Nova Scotians with disabilities are included in the workforce! We thank businesses and community leaders who've hired our clients during the past year, including Benjamin Moore, the Nova Scotia government (Executive Council, Department of Community Services, Public Service Commission, and Internal Services Delivery), the Canada Games Centre, Advanced Screen Printing, Sobeys and the Halifax Port Authority.



Thanks to  
employer, Kirk Arsenault,  
from Advanced  
Screen Printing who employs  
our New Leaf trainees,  
Joey Hickling  
and Stephen Richardson  
at his local business.



# SOCIAL ENTERPRISE

Our kitchen and catering service had another productive year, as it filled over \$110,000 of catering and Christmas baking orders from our customers. We enjoyed a \$9,000 increase in our New Leaf Café sales (\$221,000 for the year). We thank our program partners for hosting our Cafés – these include O'Regan's Automotive, Shannex, and NS Health Authority. These training locations enable our clients to acquire work skills and to be included in their community. Our team has worked hard to expand and diversify our social enterprise. We've continued using recycled wood pallets to build bird houses, clocks, and seasonal signs. Sales have increased over 57% this year. We also make healthy, homemade dog treats, and are producing candles. Thanks to everyone who ordered our baking, catering or other products! Your order supports inclusion and independence for Nova Scotians with disabilities! We thank our Executive Director of New Leaf Enterprises, Veronica Dale, and the entire team for their leadership, dedication, and support.



New Leaf trainee Sibel Toprak & Food Services Instructor Brianna MacDonald



## FAST FACTS

**\$110,000**

in catering sales!

**\$221,000**

in Café sales! (up by \$9,000)

## Work Placements

Six new paid work placements  
for our clients!

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Trainee Michelle Wilson  
baking with Carlton McDonald,  
Employment Support Instructor

# INCLUSIVE SPORTS

Our Take Part programs enable Nova Scotians with disabilities to participate in sports and active living. Over 200 children and youth took advantage of our programs.

## I CAN BIKE

20 children with autism, Down syndrome, or intellectual delays participated in our I Can Bike camp, a program to help riders learn how to ride a bicycle independently!

"I really enjoyed volunteering at the I Can Bike Camp, I really like the way that the camp is set up to empower riders to become independent riders. I enjoyed watching the riders transform from start to finish."

**SEMISEL STEVENS**  
ESNS summer student  
& camp volunteer

## BOCCIA

We support the Boccia Association of Nova Scotia and its players who compete in the precision ball sport related to lawn bowling. Congratulations to Penny Kitchen and Jennica Gagne who travelled across the country to represent Nova Scotia at the 2016 Canadian Boccia Championships held in Surrey, British Columbia. The two athletes brought home bronze medals in the pairs division and played strong games in the individual division! Congratulations as well to sport assistants Breann Gillis and Krista Gagne, and coach Jim Gagne.

Jenna Bower  
at the Boccia  
Try It session  
with New Leaf  
summer student  
Michaela Walker

## SLEDGE HOCKEY

Halifax Recreation partnered with us again to deliver our seventh season of "Learn to Sledge." Sledge hockey is a winter sport which enables children with disabilities to take to the ice and participate in a Canadian pastime, and learn the fundamentals of shooting, scoring, and teamwork! 27 participants met weekly at the BMO Centre in Bedford, while over 150 attended our "Try It" sessions in Truro. Thank you to Goodlife Kids Foundation for your generous financial support.

Learn to Sledge Program, supported by Easter Seals & the IWK, invited kids to try this safe, fun, on-ice recreational experience at the Colchester Legion Stadium in Truro.



# WHEELCHAIRS & MOBILITY EQUIPMENT

We help Nova Scotians access wheelchairs, assistive devices, and other mobility equipment. We partner with the Nova Scotia Department of Community Services to provide wheelchairs to low-income clients, and through our fundraising, we help many more children, youth, and adults with disabilities. In 2016 -17, we supported the wheelchair and mobility equipment needs of 1918 people. Thank you to Faye Joudrey who leads all of our equipment and inclusive sport programs!

It is with sincere gratitude that I say thank you. With this new chair, I'm now able to get places and do things, I've been unable to do for many years. I can get out and visit people, tend to my gardens and my yard and reach my top cupboards. This new wheelchair will most definitely improve my quality of life.

**DAVID JENNINGS**

Aylesford



Mackayla is too small for an electric wheelchair so for her, this was the first real chance at independence. She is able to move around without needing to be carried or pushed. She gets to play like other kids her age and can chase after her friends and her brother in her car. For me, as Mackayla's mother, it is amazing to see her smile and have fun. To be able to play with her standing in front of her, instead of having to hold her up or push her from behind in her wheelchair. All I want is for Mackayla to be happy and have fun in life.

**MELISSA FAULKNER**  
Mother of Mackayla, Beaverbank



## FAST FACTS

**309 Nova Scotians**  
received a new or refurbished wheelchair.

**1,144 people**  
had their wheelchairs repaired.

**465 people**  
were served through our  
assistive devices and refurbished  
equipment programs.

# POLIO NOVA SCOTIA

Easter Seals Nova Scotia serves as a community resource for polio survivors in our province. Polio Nova Scotia has 179 members and we help produce and distribute its newsletter to members. In the 1930s, Easter Seals was instrumental in providing assistance and expertise for those Canadians – and their families – affected by a polio outbreak. Post-polio survivors continue to rely on Easter Seals Nova Scotia for information and resources.

## ACCESS 2 ENTERTAINMENT

Easter Seals supports access to community events, entertainment, and culture for persons with disabilities. Last year, 308 Nova Scotians took advantage of our Access 2 Entertainment program and purchased an Access card. The Access program enables cardholders to visit and participate in entertainment activities with an attendant, such as Cineplex theatres, museums, and other venues. When someone presents their card, their attendant receives free admission.



## DISABILITY TRAVEL CARDS

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We continue to offer and promote the Disability Travel Card program. It provides free travel for support persons accompanying a person with a disability when travelling with Marine Atlantic ferries, Via Rail, Greyhound Bus or the Motor Coach Companies of Canada.





# YOUTH THE FUTURE

We're thrilled to host a new program and a new team at Easter Seals Nova Scotia! Emily Duffett and Melanie Karas, who are the Facilitator and Program Coordinator of Youth the Future, a program of the Canadian Council on Rehabilitation and Work for youth between 15 and 30. The program helps youth with disabilities with job readiness training and finding employment.



Emily Duffett,  
Melanie Karas,  
& current  
participant  
Colleen.

Valerie Buchanan,  
Nova Scotia's  
"Miss Easter Seals"  
for 1967, with Easter Seals  
NS Ambassador  
Kiera Sparks Lucas at  
Easter Seals' Open House  
event on March 23rd.



## EASTER SEALS MONTH

During the month of March is when our charity celebrates the work we do in support of Nova Scotians with disabilities. We thank and acknowledge the generosity of our partners, sponsors, volunteers and donors who make what we do possible. At our Annual Open House held on March 23rd one of the many highlights from the day was a chance for visitors to meet a very special guest – Valerie Buchanan who was on hand to mark her 50th anniversary as "Little Miss Easter Seals – 1967".



Genea Teskey & Carmel O'Keefe from the Dalhousie School of Occupational Therapy volunteering at the Drop Zone BBQ.



In September, 49 brave supporters, like Melanie Elliott, took part in our 13th Drop Zone event and collectively raised over \$90,500! "I came away from the 2016 rappelling activity a changed person. My sense of self-confidence soared and my tendency to isolate ended. On a higher level, it was a soul touching life-time experience to know that I had been given the chance to "give back". The hope, awareness of disabilities, and the making of new friends with great courage was life-enhancing."

MELANIE ELLIOTT



# CHANGING LIVES

Our Changing Lives major gifts program continues to grow in support of our programs for Nova Scotians with disabilities. Easter Seals Nova Scotia sincerely thanks all individuals, foundations, and businesses who have made a generous gift to Changing Lives and invested in our programs and services. Thanks to Barry Saunders for his leadership in chairing our major gifts program.



California Wine Fair featured 50 of the sunshine states premier wineries

## CALIFORNIA WINE FAIR

Easter Seals partnered with the California Wine Institute and the Society for American Wines to host the California Wine Fair on April 14, 2016 at Pier 21.



East Coast Mobile Medical team photo.

## THE KARTBAHN 250

Kartbahn 250 occurred on Nov 9th at Kartbahn Racing in Bayers Lake. A new sponsor East Coast Mobile Medical was our title sponsor. Over \$23,000 was raised.



Kartbahn racers raising funds for Easter Seals Nova Scotia

# BUNNYLAND

We thank everyone who came out to support Bunnyland at Mic Mac Mall which is one of our most popular family fundraisers where you can get your picture taken with the Easter Bunny and participate in our colouring contest! Over \$14,000 was raised. Thank you to Mic Mall Mall for hosting us again this year.

Joey Hickling assisting the Easter Bunny with his duties at Bunnyland.



Duffus Street  
Lawtons Store  
bake sale  
supporting  
Paper Eggs



# PAPER EGGS

Our annual Paper Eggs campaign raised over \$43,000 at Participating Retailers. Customers purchased our \$2 egg in support of our programs. Our key partner is Lawtons Drugs, with national partners including The Bargain Shop, Booster Juice, Fabricville and new partners this year were Giant Tiger in Amherst and Chef Inspired Group of Restaurants in Dartmouth

Dave Foran,  
Manager of  
Halifax Shopping  
Centre Lawtons  
is thanked by  
Matthew Maxwell





# VOLUNTEERS

Our work would not be possible without the support of our dedicated volunteers. Volunteers have helped out in a great many ways, lending their talent and expertise to our organization. We thank everyone who served as a volunteer on our board of directors. We thank the over 100 volunteers that are helping people with disabilities learn how to ride a bicycle, baking or cooking in our catering kitchen, helping children and their families visit with the Easter Bunny at our Bunnyland fundraiser at Mic Mac Mall, and helping our Drop Zone rappellers at our Drop Zone event, and more! Thank you!

# SUPPORTER OF THE YEAR

We congratulate Century 21 Trident Realty as the 2016 Easter Seals Nova Scotia Supporter of the Year! We held a reception on December 12th at Government House where His Honour Brigadier-General The Honourable J.J. Grant presented Marg Bowlen and Don Clark of Century 21 Trident Realty with the award. Also pictured is our Board Chairperson, Adriana Dolnyckyj. Thank you Century 21 Trident Realty for your tremendous support in 2016!



Volunteers at our Learn to Sledge program assist program participants



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# THANK YOU

To all of our clients and trainees for participating in our programs, and to your families and friends who trust us to deliver our services with care and professionalism. Thank you for reminding us that we have much further to go in building an inclusive and accessible Nova Scotia.

To our volunteer Directors of the Board, for your time, talent, support, guidance, and governance. We thank all of our volunteers who help us with our mission of mobility, inclusion, and independence. We cannot provide our programs and services without you.

To our Ambassadors, Kiera Sparks Lucas and Sonya Demone. Thank you for making presentations and representing Easter Seals Nova Scotia – spreading the word about our impact in the community.

To our incredible staff – your dedication to our clients and programs continues to inspire.

To our program partners – the Nova Scotia Department of Community Services, Nova Scotia Health Authority, DirectionNS Council, Halifax Recreation, The Rotary Club of Amherst, Canadian Tire Jump Start, I Can Shine, O'Regan's Automotive, PC Children's Charity, Shannex, Polio Nova Scotia, Hockey Nova Scotia, the Boccia Association of Nova Scotia, Ability Starts Here, the IWK Health Centre, Tetra, and our community's health professionals.

To our donors and event sponsors. Our 2016-17 event and program sponsors included Lawtons, GoodLife Kids Foundation, Harding Medical, Mic Mac Mall, Archway Insurance, Atlantic Digital, Halifax Port Authority, CREIT, Clearwater Seafoods, TD Wealth, CIBC Wood Gundy, Scotiabank, Air Canada Foundation, CTV/Bell Media, Colour, Wilsons Fuels, Booster Juice, and The Bargain! Shop.

To businesses and organizations who initiated or hosted their own fundraising campaigns or events for us, such as the Halifax International Airport Authority, Century 21 Trident Realty, CGI, Society for American Wines, California Wine Institute, Steele Lincoln, Lincoln Canada and the Friends of We Care Foundation.

To our 2016 Supporter of the Year, Marg Bowlen, Gary Chambers and the team at Century 21 Trident Realty. To all of our champions and friends. Everyone who shares your story of access, overcoming barriers, or finding inclusion and independence through our programs is our ambassador, we appreciate your help.

MP Bill Casey, &  
Amherst Rotarians  
unveil our Adaptive  
Canoe/Kayak Program  
at Camp Tidnish





# THANKS FOR THE SUPPORT!

The Friends of We Care Foundation held a bowling event for Easter Seals. Our 3rd annual event raised \$8,000. This event supports Camp Tidnish. A camp team participated and Easter Seals was represented by our Ambassador Sonya Demone, Henk, John, Patti and Tanya.

We were successful in being selected as one of three finalists for the Saint Mary's University One World Award held on October 13th. Laing House was the award winner and we received a \$2,500 runner up financial prize.

Goodlife Kids Foundation provided \$10,000 to support our "Learn to Sledge" hockey program through their annual Spin4Kids Event.




Cooper  
van Doninck  
with participants  
at the Goodlife  
Spin4Kids Event

# TREASURER'S REPORT

I am pleased to report that Easter Seals Nova Scotia continues to improve its financial position and ended the fiscal year with revenue exceeding operating expenditures by \$33,922. The organization is committed to utilizing its financial resources in a thoughtful, prudent and consistent manner in support of a barrier-free Nova Scotia offering top quality services promoting mobility, inclusion and independence for individuals living with disabilities.

A sincere thanks is extended to the generous support of our funders and donors, whose vital funding ensures that our organization can continue to offer enriching programs and essential services. As in prior year, Our Changing Lives program continues to be a priority raising over \$232,058, slightly below our previous year's major gifts donations. A small surplus is forecast for the upcoming fiscal year, and we are working diligently to ensure we achieve this goal.

Lastly a special thanks to the tireless work of our amazing staff, volunteers and supporters, Easter Seals Nova Scotia continues to empower our clients to discover, develop and achieve a greater future.



**Diana Burns**  
Diana Burns, CPA, CA  
Treasurer, Easter Seals Nova Scotia

## AUDITED FINANCIAL STATEMENTS

PricewaterhouseCoopers LLP have audited the consolidated General Fund and Reserve Fund financial position at March 31, 2017, and the consolidated statements of Revenue and Expenditures and cash flows for the year then ended.

The Consolidated Statement of Financial Position and Consolidated Statement of Revenue and Expenditures from the audited financial reports are included in this annual report. Complete copies of the audited financial statements with the auditor's report and notes are available by contacting the Easter Seals Nova Scotia office.



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2017

	General fund \$	Reserve fund \$	2017 Total \$	2016 Total \$
<b>Assets</b>				
<b>Current assets</b>				
Cash (notes 7 and 8)	47,773	18,400	66,173	50,024
Accounts receivable	486,710	—	486,710	455,235
Due from the Reserve Fund	3,777	—	3,777	3,987
Inventory	13,625	—	13,625	14,529
Prepaid expenses	45,840	—	45,840	46,294
Marketable securities – Wheelchair Recycling Program, at market (note 9)	419,378	—	419,378	327,405
	1,017,103	18,400	1,035,503	897,474
<b>Portfolio investments</b> – at market value (notes 2(f), 3, 5 and 8)	5,000	216,384	221,384	237,064
<b>Property, plant and equipment</b> (note 4)	1,086	—	1,086	3,678
	1,023,189	234,784	1,257,973	1,138,216
<b>Liabilities and fund balance</b>				
<b>Current liabilities</b>				
Bank indebtedness (note 5)	127,813	—	127,813	194,295
Accounts payables and accrued liabilities	541,835	—	541,835	549,495
Due to the General Fund	—	3,777	3,777	3,987
Deferred revenue (note 6)	131,547	—	131,547	62,261
Wheelchair Recycling Program (note 9)	419,378	—	419,378	327,405
	1,220,573	3,777	1,224,350	1,137,443
<b>Camp Tidnish Fund</b> (note 7)	20,605	—	20,605	21,682
<b>Elizabeth &amp; Forest Fyfe Award Fund</b> (note 8)	5,125	—	5,125	5,120
	1,246,303	3,777	1,250,080	1,164,245
<b>Net Assets</b>				
Investment in property, plant and equipment	66,648	—	66,648	2,758
Unrestricted – General Fund	(289,762)	—	(289,762)	(260,092)
Internally restricted – Reserve Fund	—	231,007	231,007	231,305
	(223,114)	231,007	7,893	(26,029)
	1,023,189	234,784	1,257,973	1,138,216
<b>Commitments</b> (note 12)				

# CONSOLIDATED STATEMENT OF REVENUE AND EXPENDITURES MARCH 31, 2017

	General Fund \$	Reserve Fund \$	2017 Total \$	2016 Total \$
<b>Revenue</b>				
Special events	161,441	—	161,441	188,622
Campaigns	308,215	—	308,215	364,748
Planned Giving	99,937	—	99,937	51,534
Camp Tidnish	176,806	—	176,806	171,034
Take PART	13,190	—	13,190	10,227
New Leaf Enterprises	955,335	—	955,335	920,036
Community Client Services and Polio Support	220	—	220	340
Wheelchair Recycling Program (note 9)	1,690,701	—	1,690,701	1,598,153
Assistive Devices	11,395	—	11,395	10,708
Investment income	—	5,541	5,541	5,386
Other income	6,227	—	6,227	430
	<u>3,423,467</u>	<u>5,541</u>	<u>3,429,008</u>	<u>3,321,218</u>
<b>Expenditures</b>				
Administration	60,092	—	60,092	64,294
Programs				
Assistive Devices	77,849	—	77,849	61,989
Camp Tidnish	290,019	—	290,019	281,864
Community Client Services and Polio Support	15,514	—	15,514	15,611
Wheelchair Recycling Program (note 9)	1,690,701	—	1,690,701	1,598,153
Take PART	36,408	—	36,408	37,962
New Leaf Enterprises	909,715	—	909,715	886,424
Development	264,940	—	264,940	242,011
Fund-raising (Easter Seals, Easter Seals Drop Zone, Kartbahn 250, Easter Seals Gala and Easter Seals Month Events)	48,655	—	48,655	80,026
Other amortization	895	—	895	895
	<u>3,394,788</u>	<u>—</u>	<u>3,394,788</u>	<u>3,269,229</u>
<b>Excess of revenue over expenditures before change in fair value of investments</b>	28,679	5,541	34,220	51,989
<b>Net change in realized and unrealized gain (loss) on investments</b>	—	(298)	(298)	335
<b>Excess of revenue over expenditures and change in fair value of investments for the year</b>	<u>28,679</u>	<u>5,243</u>	<u>33,922</u>	<u>52,324</u>



**SENIOR MANAGEMENT MEMBERS WHO CONTRIBUTED  
TO EASTER SEALS' SUCCESS IN 2016-17 INCLUDE:**

Henk van Leeuwen, Past President & CEO  
John MacDonald, Director of Development  
Veronica Dale, Executive Director New Leaf Enterprises  
Rose Cole, Manager, Finance & Administration  
Faye Joudrey, Coordinator, Client & Equipment Services  
Steven McCluskey, Director, Camp Tidnish

**BOARD MEMBERS WHO CONTRIBUTED TO  
EASTER SEALS' SUCCESS IN 2016-17 INCLUDE:**

Adriana Dolnyckyj [Chair], DesignThinkers Group Canada  
Joan MacLeod [1st Vice Chair], Halifax Port Authority  
Mary Ellen Byrne [2nd Vice Chair], TD Wealth  
Diana Burns [Treasurer], Emergency Medical Care Inc.  
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